



# BELARUSIAN STATE UNIVERSITY **CURRICULUM**

Speciality: 7-06-0412-01 Management Profiling: Applied Economics, Management and Law Degree: Master

Period of study: 1 year

### I. Schedule of the educational process

## II. Summary (in weeks)

		Septe	emb	er	2	29	Oc	ctobe	er	27		No	vem	ber		I	Dece	mbe	er	2	9	Jan	uar	y	26	Fe	brua	ary	23		Ma	irch		30	Apri	1	27		N	lay			-	June	:		29		July		27	-	Au	gust		lies				SIS		
YEARS	1 7	8	15	2:	2 0	05	6	13 19	20 26	02 11	3	1	0 1	7 2	24	1	8	15	22	0 0	9 2 4 1	5	12	- 1	01 01 02	2	9	16 22	02 01 03	2	9	16	23	30 03 05 04	13 19	20 26	03 05	4	11	18	3 25	1 7	1	3 1 4 2	21	22	06 05 07	6	13 19	20 26	27 07 02 08	3	10		24	Acad	Exams	Internship	arch	L S LIIC	Vacation	Total
														1						3		:	:	=	=	х	х	х	X								:	1	1	1	1	1			1	1	11									25	5 4	4	8	1	2	-
	Leg	geno	1:				ſ		_	Ac	ade	mi	c Si	tudi	es								X	_	Inte	erns	hip									//	]_	Ma	aste	r`s ´	Thes	sis														25	4	4	8	1	2	2

: - Exams

/ Research

= - Vacation

### III. Curriculum

					1	Academi	ic hours					Seme	sters				
							As fol	lows:				I ye	ear				
N₂		su	erm test	-	class		vork	S	220		semester 7 weeks	,		semester weeks	,	redits	0 1 0 1
n/n	The name of the module, academic discipline, course project (course work)	Exams	End-of-term test	Total	Total in class	Lectures	Laboratory work	Workshops	Seminars	Total	Total in class	Credits	Total	Total in class	Credits	Total credits	Competence Code
1	State Component			450	130	60	20	30	20	360	130	12	90		3	15	
1.1	Module "Management-1"			180	90	40	20	20	10	180	90	6				6	
1.1.1	Project Management	1		90	40	20		10	10	90	40	3				3	UC-4-6,8; DPC-2
1.1.2	Strategic Management	1		90	50	20	20	10		90	50	3				3	UC-4-6, 8,9
1.2	Informational Technologies in Business	1		90	40	20		10	10	90	40	3				3	UC-2, DPC-1
1.3	Research Work		1,2	180						90		3	90		3	6	UC-1,2,5
2	Higher Education Institution Component			894	328	150		178		588	198	18	306	130	9	27	
2.1	Module "Corporate Finance"			200	72	36		36		200	72	6				6	
2.1.1	International Business Expansion	1		100	36	18		18		100	36	3				3	SC-1,4
2.1.2	Controlling		1	100	36	18		18		100	36	3				3	SC-9
2.2	Module "Management-2"			298	90	40		50		298	90	9				9	
2.2.1	Managerial Economics		1	108	50	20		30		108	50	3				3	SC-3
2.2.2	Coursework			90						90		3				3	UC-1,2,5
2.2.3	Organizational Development and Business Process Reengineering		1	100	40	20		20		100	40	3				3	SC-5
2.3	Module "Managerial Decision-Making"			216	96	40		56					216	96	6	6	
2.3.1	Competitive Intelligence	2		108	48	16		32					108	48	3	3	SC-4
2.3.2	International Trade Law	2		108	48	24		24					108	48	3	3	SC-6
2.4	Optional Module (1 from 2)																
2.4.1	Module 1 "Social Aspects of Management"			180	70	34		36		90	36	3	90	34	3	6	
2.4.1.1	HR-management		1	90	36	18		18		90	36	3				3	SC-7
2.4.1.2	Corporate Social Responsibility		2	90	34	16		18					90	34	3	3	SC-8
2.4.2	Module 2 "Applied Marketing"			180	70	34		36		90	36	3	90	34	3	6	
2.4.2.1	Strategic Marketing		1	90	36	18		18		90	36	3				3	SC-2
2.4.2.2	Digital Marketing		2	90	34	16		18					90	34	3	3	SC-10
2.5	Optional Subjects			/90	/34	/20		/14		/90	/34	/3					
2.5.1	Creative Teaching Techniques in Higher School/ Pedagogics and psychology of Higher Education		/1	/90	/34	/20		/14		/90	/34	/3					UC-7
2.6	Series of Disciplines for Candidate Exams and Additional Training			/338	/218	/66	/24	/96	/32	/206	/138	/2	/132	/80	/7	/15	
2.6.1	Philosophy and Methodology of Science	/2		/124	/72	/40			/32	/62	/40		/62	/32	/3	/6	UC-1
2.6.2	Foreign Language	/2		/142	/96			/96		/72	/48		/70	/48	/4	/6	UC-3
2.6.3	Infomational Technologies: Basics		/1	/72	/50	/26	/24			/72	/50	/2				/3	UC-2
1	of Hours			1344	458	210	20	208	20	948	328	30	396	130	12	42	
	of Hours per Week										19			16			
100000000000000000000000000000000000000	of Courseworks			1						-	1						
	of Exams			6				-			4		-	2			
Number	of End-of-term tests			7							5			2			

IV. Inter	nship				V. Reserch		VI. Final Certification
Internship Title	Semester	Weeks	Credits	Semester	Weeks	Credits	Master's Thesis
Managerial	2	4	6	2	8	12	Master 3 Thesis

## VI. Competence Matrix

UC-1 To apply methods of scientific knowledge in research activities, generate and implement innovative ideas  UC-2 To solve research and innovation tasks based on the use of information and communication technologies  UC-3 To carry out communications in a foreign language in the academic, scientific and professional environment for the implementation of research  UC-4 To provide communication, demonstrate leadership skills, be capable of team building and development of strategic goals and objectives  UC-5 To develop innovative receptivity and ability to innovate  UC-6 To be able to predict the conditions for the professional activities implementation and solve professional problems in uncertainty  UC-7 To apply psychological and pedagogical methods and ICT in education and management  UC-8 To apply management decisions, evaluate their possible consequences and be responsible for them  UC-9 To analyze the external and internal environment of the organization and direct the activities of the organization to achieve its goals  DPC-1 To use the managerial potential of information resources and technologies, apply software office tools for enhauncing business efficiency  DPC-2 To use project management methods in research and manage important and large-scale tasks that have scope, time and resources constrains  SC-1 To be able to find and evaluate new market opportunities, develop business ideas for business expansion  SC-2 To be able to navigate in the external environment, collect information about the external environment and analyze it, monitor market conditions  SC-3 To be able to apply methods for quantitative assessment of the interconnections among economic processes, analyze information for forecasting business processes  SC-4 To be able to analyze and predict the behavior of competitors, evaluate the competitive advantage of the organization's products	Module Co Discipline C
UC-3 To earry out communications in a foreign language in the academic, scientific and professional environment for the implementation of research  UC-4 To provide communication, demonstrate leadership skills, be capable of team building and development of strategic goals and objectives  UC-5 To develop innovative receptivity and ability to innovate  UC-6 To be able to predict the conditions for the professional activities implementation and solve professional problems in uncertainty  UC-7 To apply psychological and pedagogical methods and ICT in education and management  UC-8 To apply management decisions, evaluate their possible consequences and be responsible for them  UC-9 To analyze the external and internal environment of the organization and direct the activities of the organization to achieve its goals  DPC-1 To use the managerial potential of information resources and technologies, apply software office tools for enhauncing business efficiency  DPC-2 To use project management methods in research and manage important and large-scale tasks that have scope, time and resources constrains  SC-1 To be able to find and evaluate new market opportunities, develop business ideas for business expansion  SC-2 To be able to navigate in the external environment, collect information about the external environment and analyze it, monitor market conditions  SC-3 To be able to apply methods for quantitative assessment of the interconnections among economic processes, analyze information for forecasting business processes	2.6.1, 1.3, 2
UC-4 To provide communication, demonstrate leadership skills, be capable of team building and development of strategic goals and objectives UC-5 To develop innovative receptivity and ability to innovate UC-6 To be able to predict the conditions for the professional activities implementation and solve professional problems in uncertainty UC-7 To apply psychological and pedagogical methods and ICT in education and management UC-8 To apply management decisions, evaluate their possible consequences and be responsible for them UC-9 To analyze the external and internal environment of the organization and direct the activities of the organization to achieve its goals DPC-1 To use the managerial potential of information resources and technologies, apply software office tools for enhauncing business efficiency DPC-2 To use project management methods in research and manage important and large-scale tasks that have scope, time and resources constrains SC-1 To be able to find and evaluate new market opportunities, develop business ideas for business expansion SC-2 To be able to navigate in the external environment, collect information about the external environment and analyze it, monitor market conditions SC-3 To be able to apply methods for quantitative assessment of the interconnections among economic processes, analyze information for forecasting business processes	2.6.3, 1.3, 1.2,
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UC-6  To be able to predict the conditions for the professional activities implementation and solve professional problems in uncertainty  UC-7  To apply psychological and pedagogical methods and ICT in education and management  UC-8  To apply management decisions, evaluate their possible consequences and be responsible for them  UC-9  To analyze the external and internal environment of the organization and direct the activities of the organization to achieve its goals  DPC-1  To use the managerial potential of information resources and technologies, apply software office tools for enhauncing business efficiency  DPC-2  To use project management methods in research and manage important and large-scale tasks that have scope, time and resources constrains  SC-1  To be able to find and evaluate new market opportunities, develop business ideas for business expansion  SC-2  To be able to navigate in the external environment, collect information about the external environment and analyze it, monitor market conditions  To be able to apply methods for quantitative assessment of the interconnections among economic processes, analyze information for forecasting business processes	1.1.1, 1.1
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UC-9 To analyze the external and internal environment of the organization and direct the activities of the organization to achieve its goals  DPC-1 To use the managerial potential of information resources and technologies, apply software office tools for enhauncing business efficiency  DPC-2 To use project management methods in research and manage important and large-scale tasks that have scope, time and resources constrains  SC-1 To be able to find and evaluate new market opportunities, develop business ideas for business expansion  SC-2 To be able to navigate in the external environment, collect information about the external environment and analyze it, monitor market conditions  SC-3 To be able to apply methods for quantitative assessment of the interconnections among economic processes, analyze information for forecasting business processes	1.1.1, 1.1
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DPC-1 To use the managerial potential of information resources and technologies, apply software office tools for enhauncing business efficiency  DPC-2 To use project management methods in research and manage important and large-scale tasks that have scope, time and resources constrains  SC-1 To be able to find and evaluate new market opportunities, develop business ideas for business expansion  SC-2 To be able to navigate in the external environment, collect information about the external environment and analyze it, monitor market conditions  SC-3 To be able to apply methods for quantitative assessment of the interconnections among economic processes, analyze information for forecasting business processes	1.1.1, 1.1
DPC-2 To use project management methods in research and manage important and large-scale tasks that have scope, time and resources constrains  SC-1 To be able to find and evaluate new market opportunities, develop business ideas for business expansion  SC-2 To be able to navigate in the external environment, collect information about the external environment and analyze it, monitor market conditions  SC-3 To be able to apply methods for quantitative assessment of the interconnections among economic processes, analyze information for forecasting business processes	1.1.2
SC-1 To be able to find and evaluate new market opportunities, develop business ideas for business expansion  SC-2 To be able to navigate in the external environment, collect information about the external environment and analyze it, monitor market conditions  SC-3 To be able to apply methods for quantitative assessment of the interconnections among economic processes, analyze information for forecasting business processes	1.2
SC-2 To be able to navigate in the external environment, collect information about the external environment and analyze it, monitor market conditions  SC-3 To be able to apply methods for quantitative assessment of the interconnections among economic processes, analyze information for forecasting business processes	1.1.1
SC-3  To be able to apply methods for quantitative assessment of the interconnections among economic processes, analyze information for forecasting business processes	2.1.1
business processes	s 2.4.2.1
SC-4 To be able to analyze and predict the behavior of competitors, evaluate the competitive advantage of the organization's products	the development of 2.2.1
	2.1.1, 2.3
SC-5 To be able to solve managerial problems in the field of organizational development and use business process reengineering tools for organization	onal improvement 2.2.3
SC-6 To be able to search, interpret and apply the norms of international agreements, regulatory legal acts and other legal documents and its practical sphere and international business relations	application national legal 2.3.2
SC-7 To be able to apply innovative strategies, techniques and methods of human resource management in professional activities	2.4.1.1
SC-8 To be able to take into account aspects of corporate social responsibility in organizational strategy development and implementation	2.4.1.2
SC-9 To be able to integrate and coordinate activities in the field of management accounting, planning, monitoring in order to improve the efficiency analyze and draw up financial and management reporting of the organization	of the organization; 2.1.2
SC-10 To be able to put into practice the basic methods and tools of marketing analysis in the digital environment	2.4.2.2

Developed on the basis of the Model Curriculum for the specialty 7-06-0412-01 Management approved on 18.01.2023, registration N<sub>2</sub> 7-06-04-008/ $\pi$ p.

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04.2023

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