

MINISTRY OF EDUCATION OF THE REPUBLIC OF BELARUS
BELARUSIAN STATE UNIVERSITY
FACULTY OF PHILOSOPHY AND SOCIAL SCIENCES
Department of Social Communication

NEDBAJLIK
Anastasia Iwanowna

INTERNATIONAL NEGOTIATING PROCESS
(on the example of German unification)

Master's thesis
ABSTRACT

Qualification 1-23 81 03 «Communicative management»

Supervisor: Yadviga S. Yaskevich
Doctor of Philosophy, Professor

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ABSTRACT

The purpose of the study is to analyze the content of diplomatic preparation and the negotiations of the unification of Germany (1989-1990).

The object of the study - negotiations and various aspects of the reunification of Germany in 1989-1990.

General scientific methods (generalization, analysis, synthesis, comparison) and special historical methods (historical-genetic, historical-comparative, historical-typological, historical-systemic, retrospective), as well as geostrategic approach were used in the work. All methods were applied proceeding from the principles of historicism, objectivity and system approach.

The materials used and the results of the master's thesis are reliable. The work was done independently.

The results of the work can be used to continue the study of the international negotiation process on the example of the unification of Germany (1989-1990), as well as in writing generalizing works on the question of combining the GDR and the FRG.

Keywords: negotiations on the unification of Germany, the unification of Germany, the German question, the FRG, the GDR, the final settlement of Germany, the "2 + 4" negotiations, the treaty as a result of the final settlement, the Berlin Wall, the Perestroika policy, European security.